

BCBS Tele-sales Tiered Commission Payouts Payout Month September - December 2026

Commission Payout Tier numbers for personal sales:

Tier 1: 40+ ACA Tele-sales NB - \$75.00 Renewal - \$25 per sale

Tier 2: 1-39 ACA Tele-sales NB - \$50.00 Renewal - \$25 per sale

If the company hits the target goal of paid/effectuated policies, then the above reference tier payout will not apply, and all sales will be paid at tier 1 level regardless of personal production.

Company sales target for the Month:

75% Effectuated Policies for the Payout Month.

All commission payouts are subject to change without advance notice at the sole discretion of the company.